# Annual Report

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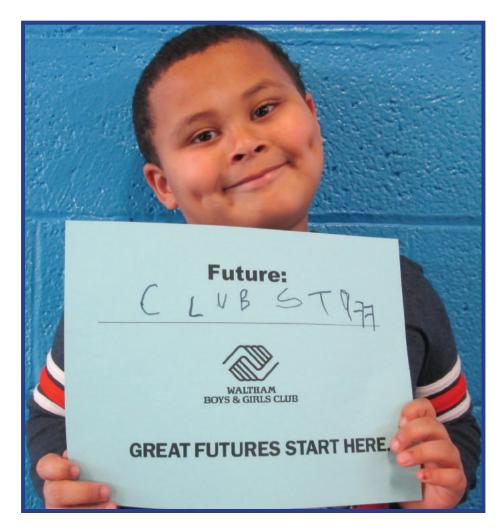
www.walthambgc.org



2016







# Message from the Executive Director

### Dear Friends.

I am excited to report that we have expanded our reach and deepened our impact on the youth in our community. Staff and volunteers have engaged more youth in strategic programming this year and continue build meaningful relationships. We worked with new partners to provide more opportunities for our young people, and offer support to members entering kindergarten through graduation of high school.

Boys & Girls Clubs of America named 2016 the "Year of the Teen". We increased the number of teens we served, and collaborated with the schools and other community organizations to decrease risky behaviors. We are proud of our teens for so many accomplishments this year, particularly Rachel Cosgrove who was named Waltham Youth of the Year.

After 78 years serving the community, we continue to grow and adjust to meet the ever changing needs of our youth. We have put an emphasis on the arts, healthy lifestyles, and good citizenship, in addition to our traditional athletics, aquatics, and social recreation.

I am grateful to our dedicated staff, board, and many supporters who help fulfill our mission, and have remained focused on making a positive impact on the lives of young people

Your contributions in support of our efforts grew significantly this year. Individual giving increased by 22% and foundation support by 150%.

On behalf of our youth and families, thank you for helping to create a safe, positive place where kids can thrive.

Sincerely,

Erica Young
Executive Director



## **Summer Camp 2016**

This year we offered two separate, age appropriate programs that provided a fun and enriching camp experience for all.

Campers utilized our indoor and outdoor play spaces, music studio, and computer lab for a wide variety of activities to reach all interests. Weekly field trips provided opportunities to get outside of Waltham as well as explore their own community. We battled summer learning loss by incorporating educational components through S.T.E.M and literacy.

Youth had the opportunity to build self-esteem, create positive relationships, and gain valuable life-skills.









### **Food Program**

Childhood should be a time focused on school and making positive memories with friends and family, not burdened with food insecurity. Unfortunately, hunger is a hidden, but very serious issue that our youth face. The Waltham Boys & Girls Club is working hard to address hunger needs for the youth in our community, and we need your help!

The Club provides nutritious meals outside of school time, which includes dinner during the school year and breakfast and lunch during the summer months. Our meals always follow USDA guidelines with proper servings of protein, grains, fruits, vegetables, and milk.

The after school program offers a nutritious meal to anyone 18 years or younger, out of our centrally located facility. We served a total of 11,454 meals this past school year.

During the months of July and August we provide breakfast at the Boys & Girls Club site and then prepare and serve lunches at sites throughout Waltham. These sites are selected based on census data to serve neighborhoods with the greatest need. Sites include spray parks, the public pool, summer school locations, housing developments, and the transitional living shelters. This past summer we served 14,117 meals

In addition to serving food, our program educates and inspires members to develop healthy lifestyles. Classes provide a fun and safe hands-on experience for all participants to learn about nutrition, explore the many benefits of locally grown food, recognize the social value of food and an appreciation for a shared family dining experience, acquire lifelong cooking skills, and understand how their food choices can make a difference in their overall health.







# Thank you for celebrating with us!

Throughout the year we host events to raise funds and awareness for the Club.



Annual Gala – Our largest event of the year brings together businesses and individuals to support a great cause. This year we honored Bob and Cheryl Marcou with the Robert J. Stanton Legacy award and raised almost \$200,000 this year!



Women's Winter Breakfast – We celebrated Giving Tuesday by hearing inspirational stories of the Club's impact from our members.



**Board Holiday Party** – Every holiday season we get together at a board member's home to celebrate the season of giving. Thank you Kelly Hill for hosting this year!



Paul Edmunds Memorial Golf
Tournament – We have the opportunity
to pay tribute to Paul Edmunds, former
member of the Club who reminds us of
the lifelong impact that the Club has on
the youth we serve.

### **Music Program**

Music is a powerful outlet for self-expression, it fosters writing and language skills, and builds self-confident and a sense of belonging.

Waltham Idol- This year's Waltham Idol competition was the best production that the club has put on to date. With the support of a grant from the Waltham Cultural Council, we were able to provide an exceptional experience for participants and spectators.

Club band *Non-Prophet* released their first single on iTunes and Spotify, along with our first music video!





## What the kids are saying!

133 Waltham Boys & Girls Club members ages 9-18 answered a series of questions about their 2015 Club experience as part of the BGCA National Youth Outcomes Initiative.

94% say that the Club gives them a sense of belonging

83% of teens who attend the Club abstain from alcohol compared to 63% city-wide

## Year of the Teen

2016 was named Year of the Teen by Boys & Girls Clubs of America. Based on some local and nation-wide statistics, it is clear this population definitely needs us most. We hired a new Teen Director who took on this challenge head on.

Teens focused on good character and leadership by forming a Philanthropy Club and volunteering hundreds of hours in the community. They were invited to the National Youth Philanthropy Initiative Conference in Anaheim California on a scholarship sponsored by the Sillerman Center at Brandeis University.

Teens participated in college tours, job shadow experiences, and programs covering social justice issues, financial literacy, career development, and other important life skills.

### Youth of the Year

This year we had four outstanding teen finalists for this prestigious award. Our judges had a very difficult decision. We were so proud of Rachel Cosgrove who earned the title. She spoke about how much the Club has impacted her life. She wants to become a social worker so that she can support young people the way she has been supported by the Club Staff. We know that she is destined for great things!



## **Aquatics**

**Swim Team -** Tiger Sharks had a successful season with 71 swimmers. Individuals broke team records in the girls 14-under 500 freestyle and girls 12-under 50 yard butterfly. The Tiger Sharks joined Team New England at the 2016 National Boys and Girls Club Swim Championships and finished in 3rd place!

**Swim Lessons -** Swim Lessons averaged 108 participants per session, with a total of 643 lessons taught. In addition to swim lessons, three life guarding courses were offered.





### **Enriching the Mind, Body, and Soul**

The Waltham Boys & Girls Club has expanded the traditional athletic and social recreational programming which continues to be important for today's youth. These programs promote cooperation, sportsmanship, and physical fitness through participation in daily challenges, team activities, and various leadership opportunities. Participation builds positive relationships, develops social skills, and supports overall mental wellbeing.





69% say they feel safer at the Club than they do anywhere else, including home or school

### Corporate Donors

\$20,000 and Over

City of Waltham

Digital Federal Credit Union

\$10,000 - \$19,999

Hobbs Brook Management

Music & Youth Initiative

**Newbury Comics** 

Watertown Savings Bank

Wolverine Worldwide

\$5,000 - \$9,999

99 Restaurant

Astra Zeneca

Bird Precision

Boston Children's Hospital at Waltham

**Brookline Bank** 

Market Basket

Needham Bank

Park Lodge Hotel Group

Plute Homes

The Chateau Waltham

\$2,000 - \$4,999

**Boston Coach** 

**Boston Properties** 

**Comcast Grant** 

Commodore Builders

Give With Liberty

Lincoln Property Company

People's United Bank

Stanton Insurance

The Nelson Companies

Truist

Waltham Lions Club

Winter Wyman

\$1,000 - \$1,999

**Abrams Capital** 

Alfeo Electrical

Arbella Insurance

Arlex Oil

**Boston Celtics Organization** 

Coldwell Banker Residential Brokerage

Connance. Inc

DJ LeBlanc Inc.

Gelineau & Associates

Hillcrest Consultants

Joyce Funeral Home

Marcou Jewelers

Marcus Partners

Marcus Partifiers

Morgan Stanley

Multiplan Inc.

Planet Aid, Inc

Prospector Realty Trust

Puragua Pool Service

Rockland Trust

Waltham Corporate Giving Committee

\$100 - \$999

AFC Doctors Express Urgent Care

Berkshire Hathaway Insurance

Bistro781

**BNY Mellon** 

Boston Millennia Partners

Brelundi

Building Trades Employers' Association

CampusSIMS Inc.

Century 21 Real Estate

**Champions Sporting Goods** 

Charcoal Guidos

Charles Bank Estates

Charlesbank Garden Apartments

Citizens Bank

Colvin's, Inc.

Comcast Cable

Commonwealth Financial Network

Connors & Connors LLP

**Constant Contact** 

Crema Cafe

Delaney & Delaney Law Offices

DesCar Jewelry

**Douglas Home Builders** 

East Cambridge Savings Bank

**Edward Jones** 

**Electronic Fasteners** 

Failla and DeFrancesco Family Dentistry, LLC

Flatbread Company

Giggi's Boutique

Global Thrift

Gordon's Liquors

Hair Cuttery

Health & Safety Services of NE

### Corporate Donors Continued

Insurance Services of New England

Kiwanis Club

LeBlanc Contracting

**Leostream Corporation** 

Margaritas Management

Morgan Stanley Community Affairs

National Grid

**NE Monuments** 

Not Your Average Joes

O'Donnell & Tessitore Law Offices

Olive Tree Wealth

On-Time Payroll

P.W. Ryan Company

Park Place Consulting

Puritan Maintenance, Inc

Quinn Wealth Strategies

Readings By Maria

RTN Federal Credit Union

**Ruby Wines** 

Shirazi Distributing

Simpson Gumpertz & Heger

Soft Touch Dance Band

Symetra Corp.

Take Junk Corp.

The Dartmouth Group

The Gaff

The Pub

**TIAA Serves** 

Tom Lyons

Total Technical Services, Inc.

Waltham Community Access Corp.

Waltham Floor Covering

Watch City Kitchens

### Foundation/Non Profit Donors

### \$50.000 and Over

Amelia Peabody

Boys Club Foundation

Leaves of Grass

### \$10.000 - \$49.999

MA State Alliance

Middlesex Savings Charitable Foundation

### \$5,000 - \$9,999

**BGCA** 

Foundation For Metrowest

Linde Family Foundation

**Project Bread** 

TD Charitable Foundation

Michael & Vincenza Vinciullo

Charitable Foundation Trust

### \$1,000 - \$4,999

Alan Fox Foundation

Arbella Insurance Foundation

Belmont Savings Foundation

First Baptist Church in Waltham

First Parish Church Weston

Jack and Elinor Charitable Foundation

Mass Cop Local 161 Waltham

Mount Auburn Hospital

**New England Patriots Foundation** 

United Way Mass Bay & Merrimack

Waltham Community Foundation, Inc.

Waltham Rotary Club

Waltham West Suburban Chamber

of Commerce

Waltham Triad Lodge A.F. & A.M.

#### \$100 - \$999

First Parish Church

**Grover Cronin Foundation** 

Middlesex Human Services

St. Marks School

Waltham American Legion Post 156



\* We truly value gifts at all levels, however due to space limitations, we are only able to list names of those whose cumulative monetary gifts total \$100 or more between July 1, 2015 and June 30, 2016.

### Individual Donors

### \$20,000 and over

Bunny Burke Helen and James Stanton Julie Stanton

### \$10,000 - \$19,999

William and Barbara Burgess

### \$5,000 - \$9,000

Barbara Buckley
Keith Gilbert
Dennis and Beth Goldstein
Herb and Leila Hooper
Jonathan and Meg Kelly David
and Kathleen Maclennan Joe
and Jeanne Nocera Edward
and Kathleen Skou Robert and
Kathy Stansky Geoffrey
Stanton
Paul and Ellen Stanton

#### \$2,000 - \$4,999

John and Pat Chory
Thomas and Diana Dusel Bart
Epker and Medha Sinha
Charles and Donna Hazard
Laura Kurzrok
David and Laura Lamere Dan
and Dee LeBlanc
Peter LeBlanc Jr.
Jim and Joan McCabe
Paul Meade
Jody Merrill
Leonard and Anne Mikulski
David Reilly
Carrie Spengler
Jim and Pat Stanton

### \$1,000 - \$1,999

Tim and Connie Braceland
Hans Brings
Jeanette Clough
Patricia Cohn
Charlie and Andrea Cope
Kathleen and Mark Corsi Kelly
Cronin
Michael and Barbara Eisenson

James and Patricia Green Michael Hanifan Aaron Herr Kelly Hill Frank & Kathy Joyce Chris Knollmeyer Brandon Lavertu Randy and Tiffany LeBlanc Roger and Karen LeBlanc Estate of Paul MacDonald Bob and Cheryl Marcou Jacquelyn Mawhinney Jeannette McCarthy Tim and Molly Neher John Noone Steve and Anne Peacher John and Laura Porter Margaret Reynolds Joan and Ken Sands Yesim Taskor and Ali Pimar Bill Wiberg

### \$500-\$999

William Bannan **Daniel Barnes** Justin and Kathleen Barrett Anne Behnke James and Nicole Biggins Pat and Gen Bonner Dennis and Marlene Brennan Christopher and Amanda Brennan William and Taiyo Brinkley Joseph and Mary Cacciatore Dan and Yolanda Cellucci John Chuana Richard and Ann Cohn Mike and Sarah Connors E.Kurt Czarnowski Ted Daniels Terry Eagan Lawrence and Margarida Fitch Brian and Julie Fitzpatrick Gregory and Joan Flynn Paul and Vicki Garbe Karen Harper Bill and Karen Huff Anthony Hulme Paul and Linda Lacava

Joey and Jamie Lacava Peter and Sheila LeBlanc Tom and Lisa LeBlanc Thom and Lisa Limonciello Marcine Logue Edward and Susan Logue Lauren MacArthur Rosario Malone Deb Marcou Paul and Nancy Martini Dan & Catherine Messina **Daniel Gary Rogers** Greg Smizer Lisa Stanton Emily T Stanton Karen Toney Suzan L Young Donald Yovicsin

#### \$100 - \$499

Chris and Eleanor Armstrong Ronald Arsenault David and Karen Ashley Robert Avalle Samuel and Janet Bain Michael and Jane Barrow Hugh and Joanne Bonner Nate and Ashley Boutin Kenneth and Karen Brennan James and Mary Emily Brown Laura Bullock Joe and Patricia Burgoyne Tom and Marilyn Burke Brenda and Rick Burke Adam Burke Aimee Burke Bill Butler Dave and Jennifer Buxton Nick Cacciolfi Faith Calhoun Brian and Irene Callender Pete Cameron Laura and Tom Cannon Charles and Christine Carroll Cathe Chiaramonte Baum David and Karin Chin

Christy Ciccariello

Richie Cincotta

### Individual Donors Continued

Stephen Cincotta Kristen Clancy Chris and Jen Clark **Bob and Annette Clement** 

George Coleman Peter and Rita Collura

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Paul and Nancy Connolly John and Gail Consigli

Daniel R Cook Mo Cormier John Cowles Tiffany Crooker

Carl and Gabrielle Cunningham

Barbara Cunningham Kevin and Paula Curley Greg and Betsy Czarnowski Lawrence and Laura Daly Flora and Anita Dangio

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Joe and Debby Deneen Naresh Dharnidharka

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Frances Dixon Burden Anonymous Donor

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Marty Dozois Cathy Dreese

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**David Dutra** Amy Eastwood **Drew Echelson** Edward H Edmunds Jay and Deb Edmunds Kenneth and Cheryl Eisner Sally and James English

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Suzanne Fandel Donald Feeney David Felton

Paul and Nancy Fergus Joanne and Martin Fitch

Luis Fleitas

Brian and Judy Flukes

George and Melissa Sue Fox

John and Ann Frassica Robert Gaffney

Robert Gallagher

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Louis Giovanetti Peter and Nea Glenn Marlene Goldsmith

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Mark and Melissa Greenlaw Ronald and Beth Guertin Ronald and Carol Gwozdz Michael Hadzipanajotis

Robert Hardiman Nancy Harhut

Mary and Tim R Hegarty

Tom and Ula Higgins Edward Hinchev

Martin and Jennie Huber

Nancy Hughes Jennifer Jackson Ian and Sally Jarrett

Jake N Joe's

Peter and Pamela Jones

Lori Kahn

Donald and Hinda Kahn Mandi and Rachel Kamal Evan and Cathi Kantor Reid Lyons & Kathy Danaher

Martin and Mark Keaveney

Stephen Kelly

Thomas and Anne Kelly John and Gayle Kendall

David A King

Peter and Deborah Knight

Michael Koehler Thomas Koletschka

Jeff and Catherine Konover

Lauren LaCava

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Robert G. LeBlanc

Oscar and Barbara LeBlanc

Roger and Regina LeBlanc

Barbara LeBrun

Margaret Bonner Leonard Ralph and Linda Linsalata

Lisa Lorgeree Amy Lussier

Scott and Jennifer Madden

Michael Mara

Ken and Ramona Marcou Randy and Nancy Marcou Dick and Cheryl Marcou Steve and Kelly Marcou Roger and Sharon Martin

Robert Mayerson Kelly McAvoy

James and Rosemarie McCobb

Suzanne McElroy John Terrence McGann Maghan McGrann

Larry and Linda McHugh Donald and Britta McNemar

Matt and Jessica Mead

Justin Medoff Sara Miller Kerri Mooney K. J. Murphy **David Murphy** Jack Murphy

Marguerite Hamel Nardozzi

Elizabeth Nichols Michael Norko Patrick O'Brien

Kevin and Gail O'Donnell Mike and Lynn O'Halloran

### Individual Donors Continued

Antonia O'Hara Ernesto Olivieri

Bill and Martha O'Mara

Rob and Rachel O'Neil

Justin and Elizabeth Osbourne

Robert and Lorraine Paglia

Donald and Debbie Parrella

Gary and Marian Parrella

John and Dana Peters
Bruce and Linda Peterson

Eric Peterson

Suzanne and David Picher

James Pierce

Ronald E Ponchak

Dean Poritzky

Joseph and Kimberly Quinlivan

Christy and Michael Refojo

Phyllis and Jim Regan

Tom and Dianne Reilly

Lee and Diane Rice

Janet Riley

Stephen Rippin

Stephen and Donna Rourke

Joe and Anne Ryan

William and Carol Sahlman

Yves Salomon

Chris and Betsy Sands

Oliver and Arria Sands

Joan and Joel Sapir

Robin Schade

Sarah Meloni Scheer

John and Roberta Shaw

Maria Sheehan

John and Betsy Sisson

Kevin Smith

Alison Smizer

Kent and Kathy Spellman

Christopher Sperou

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James Stento

John and Jamie Stewart

Matthew and Jennifer Stinner

Nancy Stowell

Rich Sullivan

Stacey Tempesta

Leigh Troy

Shawn and Stacy Tully

Neal and Melissa Tully

Jeanne Umbrello

Andrew and Aimee Valeras

Jane Venti

Carlos A Vidal

Peter Paul Vocatura

Robert and Cheryl Waddick

Peter and Jeanne Walsh

Tracy Warren

Weston Golf Club Ladies 18 Holers

Billy Whittaker

Lisa Whittier

Jeffrey and Karen Whitty

William and Janice Wiggin

Michael and Heather Wilder

Stewart Woodward

Buzz and Mary K Yacobian

Jeff and Gina Young

Chris and Erica Young

Donald Young

Beth and Lawrence Zaharoff

Susan Zeller-Kent

Meg Zinda



# **Volunteers**

#### **Individual Volunteers**

Joan Sands Joan McCabe Tommy McCabe Rey Ramero Kathi Ramero

**Barbara Burgess** 

Juliette Najjumba - African Cultural Services

Tanisha Chalmus

Meghan Sharkey - Communities United

Sasha Frye Chris Lothrup Jim Genece

Katie Campbell

Laura Palermo

Ceran Messam

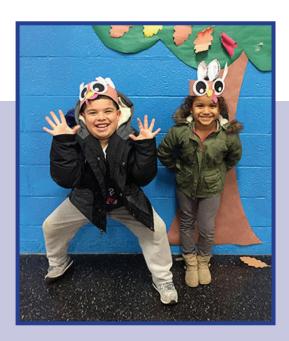
Chantal Goldson

Deron Dixon

Julie Stanton

### **In Kind Donations**

Cardegan Floors
Pulte Homes
Lovin Spoonfuls
Universal Wilde Agency
Amazon Robotics



### **Volunteer Groups**

National Grid

The Marcou Foundation & family

Waltham High Basketball

**Dassault Systemes** 

**Boston Bruins Street Team** 

**Gaining Ground** 

Waltham Fields Community Farm

Brandeis Mens Soccer

Bentley Mens Basketball

Brandeis SAAC (Student Athletic

Advisory Council)

Hope & Comfort

Cradles to Crayons

The Mark Wahlberg Foundation

Multi-Plan

**Positive Tracks** 

Music & Youth

Pavoh

Treacey & Co.

Astra Zeneca

Symetra

Connance

Thermo Fisher

Lincoln Financial

Tufts

Universal Wilde Agency

**Amazon Robotics** 

Winter Wyman

# Administration & Staff

**Erica Young** 

**Executive Director** 

**Nick Cacciolfi** 

**Director of Operations** 

**Mark Mitchell** 

**Program Director** 

Lisa Limonciello

Administration & Development Coordinator

Sarah Hebert

After School Program (ASP) Director

**Jules Leblanc** 

Teen Director

**Kevin Pressey** 

Athletic Director

**Adam Sickler** 

Music Clubhouse Director

**Tom Tringale** 

**Aquatics Director** 

**Michael Motto** 

ASP Group Leader

**Brandy Caldwell** 

ASP Group Leader

Victoria Fils-Aime

ASP Group Leader

**Brianna Gillette** 

ASP Group Leader

**Christopher Nicolas** 

Social Rec. Coordinator

Lisa Damigella

Kitchen Coordinator

**Melissa Turpin** 

Kitchen Coordinator

**Marshall Bradstreet** 

**Grant Writer** 

**Yesim Taskor** 

Accountant

## What the kids are saying!

89% engage in physical activity 3 or more times a week, 59% engage 5 or more

96% expect to graduate from high school and 94% expect to go to college

# Board of Directors

### **Edward Skou, President**

Senior VP Business Banking Belmont Savings Bank

### **Geoff Stanton, Vice-President**

Vice President Stanton Insurance Agency, Inc.

### **Brandon Lavertu, Treasurer**

SVP/Director of External Reporting & Accounting Policy
Belmont Savings Bank

### Kelly Hill, Secretary

Director of Marketing Mount Auburn Hospital

#### Connie Braceland

AVP Business Development Officer Watertown Savings Bank

#### **Amanda Brennan**

Administrator
Waltham Public Schools

### Charles Cope Jr.

First Vice President Rockland Trust Company

### **Patrick Davis**

Director of Business Development M3 Advisory Group LLC

### **Brian Fitzpatrick**

Realtor, Premier Associate NE Moves

### **Daniel LeBlanc**

President

DJ LeBlanc, Inc.

#### **Robert Marcou**

Owner

Marcou Jewelers

### **Paul Meade**

Account Executive 103.3 FM AMP Radio – CBS Radio

#### John Porter

Associate Principal Simpson, Gumpertz & Heger

#### Robin Seidman

Financial Advisor Morgan Stanley

### **Greq Smizer**

Owner Sprint Security

#### **Don Yovicsin**

Consultant

## What the kids are saying!

96% feel the Club has given them a sense of civic responsibility and concern for community, and 61% volunteer at least once a month.

100% feel that the Club has helped them develop leadership skills.

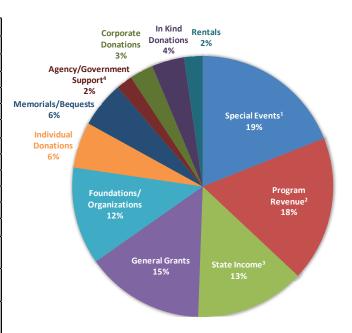
# **Financials**

### Fiscal Year 2016 Revenue

Program Revenue <sup>2</sup>	\$ 259,411	18%
State Income <sup>3</sup>	\$ 194,962	14%
General Grants	\$ 211,170	15%
Foundations / Organizations	\$ 173,948	12%
Individual Donations	\$ 81,891	6%
Memorials / Bequests	\$ 81,941	6%
Agency / Government Support <sup>4</sup>	\$ 29,242	2%
<b>Corporate Donations</b>	\$ 42,150	3%
In Kind Donations	\$ 57,739	4%
Rentals	\$ 33,007	2%
Total Revenue	\$ 1,438,412	100%

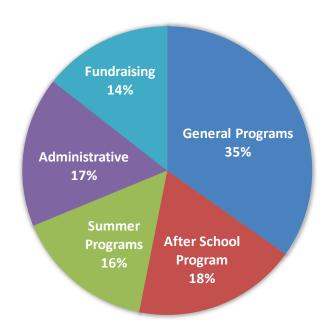
<sup>&</sup>lt;sup>1</sup> Includes individual and corporate donations related to events

<sup>&</sup>lt;sup>4</sup> Includes United Way, Massachusetts Alliance funding, and Community Development Block funding



## Fiscal Year 2016 Expenses

<b>General Programs</b>	\$ 498,378	35%
After School Program	\$ 262,211	18%
<b>Summer Programs</b>	\$ 223,964	16%
Administrative	\$ 240,450	17%
Fundraising	\$ 206,684	14%
Total Expenses	\$ 1,431,687	100%



<sup>&</sup>lt;sup>2</sup> Includes membership dues, Licensed After School Program, Aquatics Program, and Camp fees

<sup>&</sup>lt;sup>3</sup> Includes state vouchers, and Department of Elementary and Secondary Education food program reimbursement



